

# The MedPlus<sup>®</sup> Difference

Here are many of the reasons hospitals and physicians have chosen MedPlus to provide their technology solutions.

KEY ATTRIBUTES	MEDPLUS CREDENTIALS	OTHER SOLUTION?
<b>NETWORK</b>		
Instant Connectivity to Community Practices	More than 160,000 physicians in over 70,000 locations are already connected to our Care360 <sup>™</sup> network, with more joining every day. You get immediate connections to providers on the front lines of care, right in your community.	<input type="checkbox"/>
Specialization in Small Practices	Many of the ambulatory practices utilizing the Care360 network have fewer than three physicians. No other network specializes in these practices the way we do, has the extensive reach we have, or enjoys the longstanding relationship that we've developed with them as a clinical partner.	<input type="checkbox"/>
Powerful Network, Secure Transactions	The Care360 technology infrastructure currently supports more than one million daily transactions for Quest Diagnostics <sup>®</sup> , transmitting lab orders and test results with unparalleled accuracy. Care360 Data Exchange offers the same level of reliability and security to ambulatory physicians and hospitals on the network to manage and share highly-sensitive information.	<input type="checkbox"/>
<b>FLEXIBILITY &amp; SCALABILITY</b>		
Software as a Service	With a Software as a Service, Web-based model, Care360 suite offers physicians and hospitals a solution with little up-front investment and a minimal burden on IT staffs. With a single version of the software serving customers across the country, physicians and hospitals benefit from version updates and product releases as they happen.	<input type="checkbox"/>
Solutions that Don't Disrupt Workflow	Care360 EHR focuses on the ability to capture the most relevant clinical data without overwhelming physicians with over-engineered features. It allows physicians to utilize new functionality at their pace. With small practices in mind, it is designed with an intuitive interface and fits into existing workflows.	<input type="checkbox"/>
Reliable, Continuous Service	With fully redundant software and hardware environments, the Care360 network boasts greater than 98% uptime and ensures 24/7 business continuity.	<input type="checkbox"/>
Anywhere, Anytime Access	With a Web-based model, physicians have access to secure patient information using a PC, laptop or smartphone anywhere they have Internet access. Care360 also has top-rated iPhone <sup>®</sup> and iPad <sup>®</sup> applications.	<input type="checkbox"/>
Designed to Scale Up or Down	Developed with power and simplicity to handle enterprise networks and small practices alike, Care360 Data Exchange allows you to create your own community IDN of any size and be ready to connect to state and regional HIEs as they develop. As a Web-based software service, the network grows with you, without investing in additional servers, storage, and back-up hardware.	<input type="checkbox"/>
<b>INTEROPERABILITY</b>		
Connect to What You Already Have	Regardless of your prior vendor selections, MedPlus works with the technology you already have. Our flexible Care360 Data Exchange connects to existing acute EHRs as well as ambulatory EHRs and third-party hospital systems, so you don't have to spend the money or time to convert everyone to a new system.	<input type="checkbox"/>
EHR and PHR Connectivity	Care360 suite allows for immediate connectivity and structured, two-way data exchange with other Care360 network physicians. With more than 100 EHR interfaces already built, Care360 Data Exchange has the capability to deliver data across your network. It's also designed to share data with industry-leading Personal Health Records (PHRs).	<input type="checkbox"/>
Nationwide Messaging	Utilizing Direct Project protocols, Care360 is one of the first certified EHRs to equip physicians with an easy method to message securely to any other physician, regardless of location, system, or EHR vendor.	<input type="checkbox"/>



## KEY ATTRIBUTES

## MEDPLUS® CREDENTIALS

## OTHER SOLUTION?

### INSIGHTS

Data Aggregation that Enables Action

Our Care360™ Data Exchange gives hospitals and providers the tools to assemble patient-level data from many diverse data sources. This, along with secure clinical messaging, transforms care team collaboration. Population-level aggregation generates care delivery intelligence and creates actionable insights that set the foundation for quality reporting, patient registries, and advanced analytics.

Wealth of Clinical Content

Provides clinical decision support using the Anvita Health™ Insight engine and decades of clinical experience from Quest Diagnostics® for real-time, evidence-based alerts at the point of care.

### MEANINGFUL USE

Meaningful Use for Physicians

Care360 EHR is compliant and has been certified by the Certification Commission for eligible Health Information Technology (CCHIT®). It enables the activities that are required for physicians to receive Meaningful Use incentives, including electronic lab orders and results, ePrescribing and medication management, clinical documentation, clinical messaging, patient connectivity to PHRs, mobile access, and connections to community data.

Meaningful Use for Hospitals

By connecting network and affiliated ambulatory physicians, hospitals can collaborate for greater continuity of care and make significant strides toward Meaningful Use for hospitals by gathering and exchanging patient-centric data to track patient outcomes across care settings.

### USER EXPERIENCE & SUPPORT

Proven Adoption and Utilization

Care360 Labs & Meds, designed to help ambulatory physicians place orders and review results electronically, has been in use since 2003. Today, approximately 98% of practices on the network login at least once a month. With intuitive interfaces, and flexible training options, implementation at a practice can be measured in days, not months.

Strong Customer Satisfaction

ChartMaxx®, MedPlus' document managing software, has been ranked #1 Best in KLAS\* seven times since 2002, including most recently in 2010. With input from users, MedPlus continues to improve products to deliver what hospitals and physicians need and ask for.

Stable Company, Strong Clinical Footprint

As the healthcare IT subsidiary of Quest Diagnostics®, we have an established reputation as both a technology provider and healthcare provider. We know what's at stake in caring for patients. Quest Diagnostics directly employs more than 725 M.D.s, and we utilize Six Sigma processes for continuous improvement.

Visit us at [www.MedPlus.com](http://www.MedPlus.com) or call 800.444.6235