

# The MedPlus Difference

There's a lot riding on your organization's choice of a Health Information Technology vendor. Here's why MedPlus is right for you:

KEY ATTRIBUTES	MEDPLUS CREDENTIALS	VENDOR COMPARISON
<b>SUPPORT</b>		
Stable Company, Strong Clinical Footprint	As the healthcare IT subsidiary of Quest Diagnostics®, we have an established reputation as both a technology provider and healthcare provider. We know what's at stake in caring for patients.	<input type="checkbox"/>
Implementation Excellence	Our Professional Services organization has proven methodologies for quick implementations and flexible customer support, so you get results <i>faster</i> .	<input type="checkbox"/>
<b>NETWORK</b>		
Instant Connectivity to Community Practices	Every day, new physicians join 160,000 colleagues in 70,000 locations already using our Care360™ network. You get immediate connections to providers on the front lines of care, right in your own community.	<input type="checkbox"/>
Established EHR and PHR Connectivity	Our Care360 network already delivers clinical data to more than 100 EHRs and several industry-leading PHRs. These interfaces connect physicians and their patients to vital information sources for improved communication, data sharing and decision-making.	<input type="checkbox"/>
<b>USER EXPERIENCE</b>		
Proven Adoption and Utilization	We started years ago with our Care360 Labs & Meds solution, designed to help ambulatory physicians place orders and review results electronically. Today, it has an incredible 98% utilization rate. Our cutting-edge technologies enable us to deliver practical, intuitive interactions that fit into the existing healthcare workflows.	<input type="checkbox"/>
Strong Customer Satisfaction	ChartMaxx® has been ranked #1 Best in KLAS* six times since 2002, including most recently in 2009, because we listen to our customers and know how to deliver what they need.	<input type="checkbox"/>
Anywhere, Anytime Access	Using a PC, laptop or smart phone, access to secure patient information is available anywhere a physician goes with our Web-based platform and Care360 mobile solution.	<input type="checkbox"/>
<b>FLEXIBILITY</b>		
Solutions that Don't Disrupt Workflow	Care360 EHR's modular architecture allows physicians to adopt new functionality incrementally, at their own pace. Practices can transition from paper to electronic records over time – starting with Care360 Labs & Meds, then moving to Care360 EHR when ready.	<input type="checkbox"/>
Connect to What You Already Have	Regardless of technology, we work with what you have. Our flexible Data Exchange connects to existing acute and ambulatory EHRs, so you don't have to spend the money or time to convert everyone to a new system. We can connect to private exchanges or embed data into familiar “viewers” where end users know to look for it.	<input type="checkbox"/>
<b>SCALABILITY</b>		
Powerful Network, Secure Transactions	The same technology infrastructure that currently supports more than one million daily transactions for Quest Diagnostics is also flexible and scalable to fit your specific needs. Our Data Exchange scales for practices of all shapes and sizes for proven, secure management of highly-sensitive information.	<input type="checkbox"/>
Nationwide Interoperability	MedPlus was the only vendor selected for three of the original nine NHIN-II contractors. We continue to implement some of the largest HIEs in the U.S. and Canada, with proven success driving provider adoption.	<input type="checkbox"/>
Designed to Scale Up or Down	Developed with power and simplicity to handle enterprise networks and small practices alike, our Data Exchange allows you to create your own community IDN of any size and be ready to connect to state and regional HIEs as they develop.	<input type="checkbox"/>
<b>INSIGHTS</b>		
Data Aggregation that Enables Action	Our Data Exchange enables patient-level data aggregation from many diverse data sources, which can truly transform care team collaboration when coupled with secure clinical messaging. Population-level aggregation generates care delivery intelligence and creates actionable insights that set the foundation for quality reporting, patient registries and advanced analytics.	<input type="checkbox"/>
<b>MEANINGFUL USE</b>		
Meaningful Use for Physicians	Care360 EHR is a solution that will enable ambulatory physicians to meet the range of Meaningful Use requirements by supporting electronic lab orders and results, ePrescribing and medication management, clinical documentation, clinical messaging, patient connectivity to PHRs, mobile access and connections to community data.	<input type="checkbox"/>

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\*Top 20 Best in KLAS Awards: Software & Professional Services report, document management & imaging category. [www.KLASresearch.com](http://www.KLASresearch.com)



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or call 800.444.6235.